



A Framework for Thinking about Healthcare Value Strategies

Value Strategies	What's the Intervention?	Who's the Initial Target?
IMPROVING Population Health	<ul style="list-style-type: none"> • Community Infrastructure that Supports Health • Public Prevention Programs • Regulatory Action • Sin Taxes 	<div style="text-align: right; font-size: small; margin-bottom: 5px;"> Consumers Providers Drug Companies Medical Devices Insurers </div>
REVEALING What We Pay and What We Get	<ul style="list-style-type: none"> • Price Transparency • Provider Quality Reports • Shared Decision Making/Patient Activation • Disclose Conflicts of Interest • Improve Comparative Information about Health Plans • Health Plan Rate Review • All-Payer Claims Datasets • Comparative Effectiveness Research 	
CHANGING How We Pay and What We Get	<ul style="list-style-type: none"> • High-Deductible Health Plans/Health Savings Accounts • Wellness Incentives • Drug Formulary Design • Value-Based Insurance Design • Reference Pricing • Narrow/Tiered Provider Networks/Selective Contracting • Value-Based Purchasing/Pay for Performance (P4P) • Hospital/Physician Rate Setting • Foster Provider Competition 	



Healthcare Value Strategies (continued)

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<p>CHANGING How We Pay and What We Get</p>	<ul style="list-style-type: none"> • Bundled Payments • Capitation • Global Budgets • Certificate of Need/Determination of Need • Competitive Bidding • Address Fraud and Abuse • Foster Health Plan Competition • Public Option • Medical Loss Ratio • Limit Tax Breaks for Employer-Provided Coverage • Generic Pathway for Biologics 	<p>Consumers Providers Drug Companies Medical Devices Insurers</p>
<p>ORGANIZING Care Delivery Differently</p>	<ul style="list-style-type: none"> • Reduce Medical Harm • Chronic Care Management • Case Management • Coordinated Care for Complex Cases • Medical Homes • Accountable Care Organizations (ACOs) • Provider Scope of Practice • Health Information Technology 	

Glossaries and detailed background on these topics can be found at www.HealthcareValueHub.org

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