

The ACA Offers Plenty for Cost Containment

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"You can always count on Americans to do the right thing - after they've tried everything else."

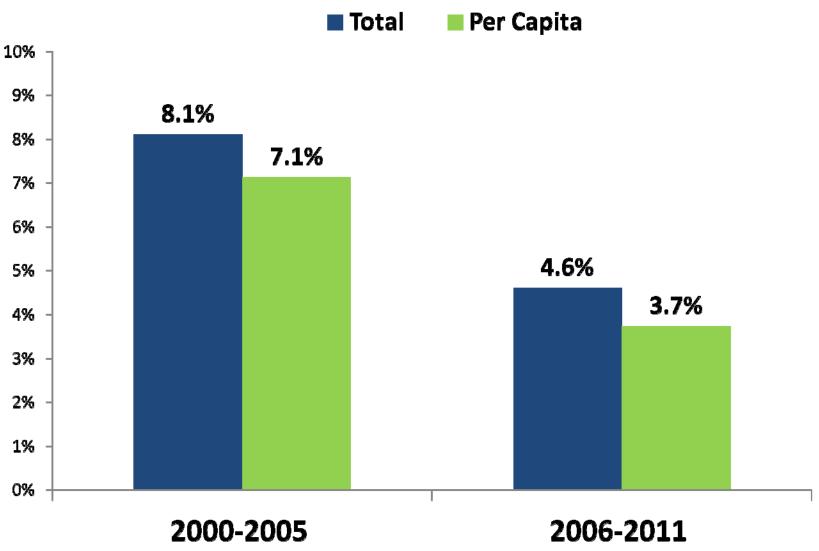
Sir Winston Churchill, Noted Observer of US Health Policy

(Full disclosure: more likely a variant of a 1967 quote by Israeli diplomat Abba Eban: "nations do behave wisely once they have exhausted all other alternatives.")





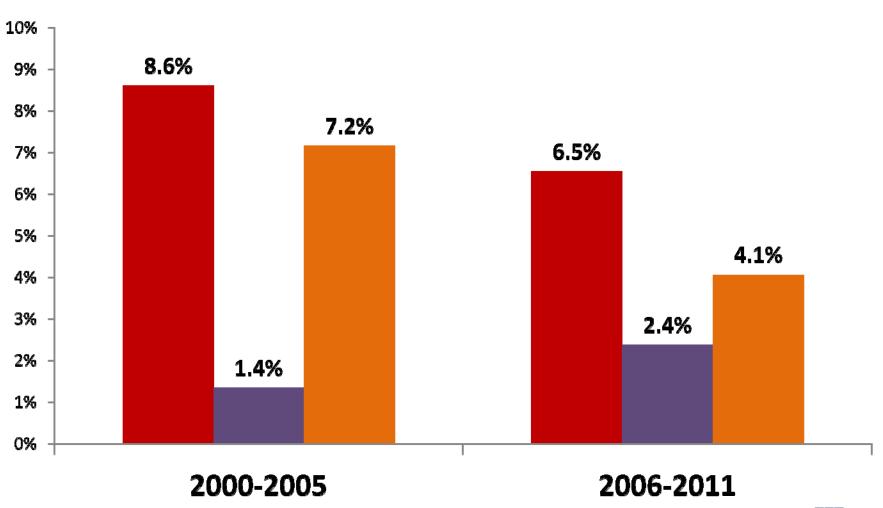
Average Annual Growth Rate of Health Consumption Expenditures, 2000-2011





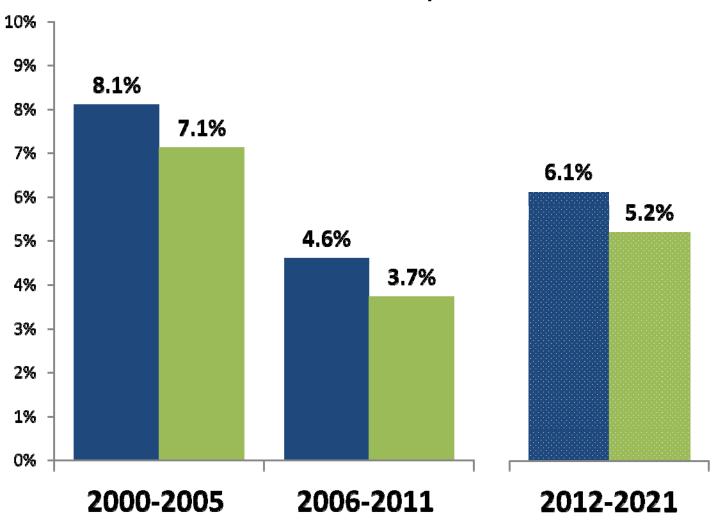
Average Annual Growth Rate in Medicare Health Spending and Enrollment, 2000-2011

■ Health Spending
■ Enrollment
■ Per Capita Health Spending



Average Annual Growth Rate of Health Consumption Expenditures, Historical and Projected







ACA Didn't Forget Costs

- Health plan competition in the marketplaces
- Excise tax on high-cost employer plans
- Medicare payment controls
- Readmission incentives for hospitals
- Center for Medicare and Medicaid Innovation
 - Accountable Care Organizations
 - Primary care demonstrations
 - Bundled payment demonstrations
 - Dual eligible demonstrations
 - State Innovation Models
- Independent Payment Advisory Board

Innovation Center Portfolio

ACO Sulte:

- Shared Savings Program
- Pioneer ACO Model
- Advance Payment ACO Model
- Accelerated and Learning Development Sessions

Primary Care Suite

- Comprehensive Primary Care Initiative (CPCI)
- Federally Qualified Health Center Advanced Primary Care Practice Demonstration
- Multi-Payer Advanced Primary Care Practice (MAPCP) Demonstration
- Independence at Home
- Medicaid Health Home State Plan Option

Bundled Payment Suite

Bundled Payment for Care Improvement

Dual Eligible Suite:

- State Demonstration to Integrate care for Dual Eligible Individuals
- Financial Alignment to Support State Efforts to Integrate Care
- Demonstration to Reduce Avoidable Hospitalizations of Nursing Facility Residents
- Medicaid Health Home State Plan Option

Diffusion and Scale Suite:

- Partnership for Patients
- Million Hearts Campaign
- Innovation Advisors Program
- Care Innovations Summit

Healthcare Innovation Challenge

Rapid Cycle Evaluation and Research

Learning and Diffusion



Early Evidence: Readmissions

- Targets for 30-day readmission rates for AMI, Heart Failure and Pneumonia
- Penalties are widespread
 - 2/3 of eligible hospitals hit, on average, with a 0.38 percent payment penalty for FY14 (0.42 percent in FY13)
 - Only 18 received the full 2 percent penalty
- 30-day readmission rates are declining
 - 2007 to 2011, 19 percent were readmitted
 - 2012, 18.4 percent were readmitted
 - 4th Quarter 2012, 17.8 percent

Early Evidence: 32 Pioneer ACOs

- Spending for 669,000 beneficiaries grew by 0.3% in 2012 vs. 0.8% for comparable beneficiaries
 - ->1/3 ACOs reduced costs; 2 ACOs shared losses
 - \$88 mil in gross savings; Trust fund saved \$33 mil
- All 32 met the quality performance metrics
 - 25 of 32 beat readmission targets
- 9 ACOs leaving the program
- ACOs still early, but where are they going?

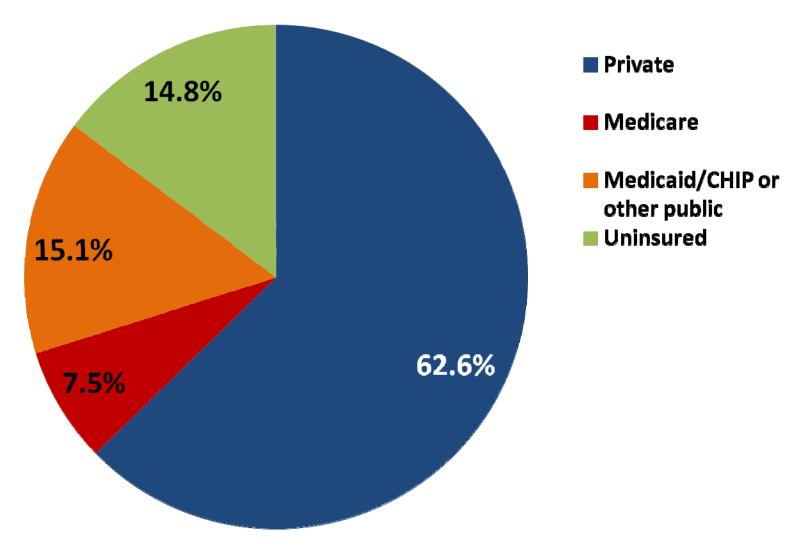


CMMI Extensions of the ACA

- Transitional Care Management defined and added as a physician service (2013)
- Care Coordination being seriously considered as a new service for 2015 (MAPCP demo)
- Allow state "innovation waivers" (in 2017) to pursue ACA objectives through other means
 - Vermont's single payer idea leads the way
 - An opportunity to examine the "public option"?
 - Time to see ideas to "repeal and replace" the ACA?
 - Could even include state-level IPABs?



Coverage Distribution for All Ages in 2012

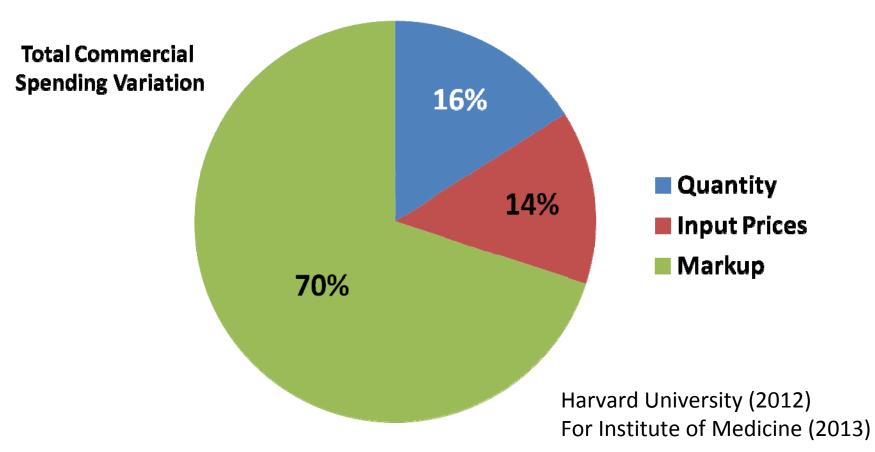




Private sector is also experimenting

- So far, private insurers have not done as well controlling spending as the public sector
- Private insurers do not seem to have the leverage to drive provider prices down
 - Recent IOM geographic report show private prices are more variable than public prices across areas
 - MedPAC "cost shifting" analysis makes the point also
- But, new ideas are being explored
 - ACOs, PCMHs, bundled payments, capitation
 - (AHIP MAP) Results, of course, are uncertain

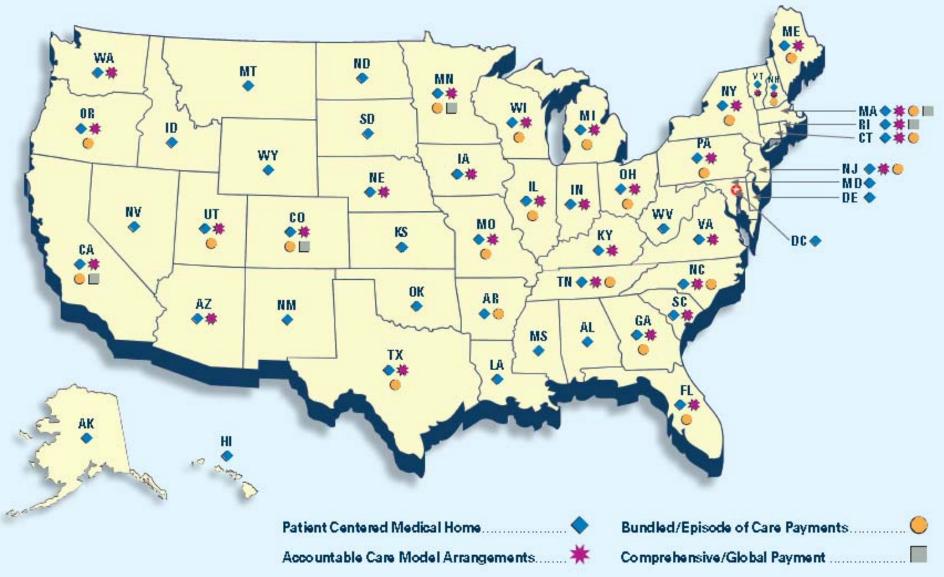
70 Percent of Total Commercial Spending Variation Due to Price Markups







Alternative Delivery and Payment Models—Private Sector Initiatives



NOTE: loons may represent multiple partnerships within the state



If the policies contained in the ACA and being extended through private payers are effective "never will so much be owed by so many to so few."

